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Indonesia



# INDONESIA

## PPP Best Practices and Identifying Prioritized PPP Areas of Development for Fisheries (Policies, Arrangement, Opportunities and Challenges)

Hendra Yusran Siry, Indonesia

**CTI-CFF Public Private Partnership Preparation (PPP)**

**Expert-Consultation Meeting on PPP Design and Arrangement**

Aryaduta Hotel

Jakarta, Indonesia

4-5 April 2018



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# Outline

1. National Policy in Marine and Fisheries Sector
2. Challenges in Marine and Fisheries Sector
3. PPP Opportunities and Challenges
4. Best Practices on PPP in Indonesia



# VISION AND MISSION OF MMAF 2015 - 2019

*“Ini saatnya kita mengembalikan semuanya sehingga **jalesveva jayamahe**, di laut justru kita jaya...”*

Presiden Joko Widodo,  
20 Oktober 2014



**TRISAKTI & NAWA CITA**



**VISION**

**“Towards the independent, strong and national-based Indonesian maritime and fisheries”**



**MISSION (3 PILLAR)**



**Sovereignty**

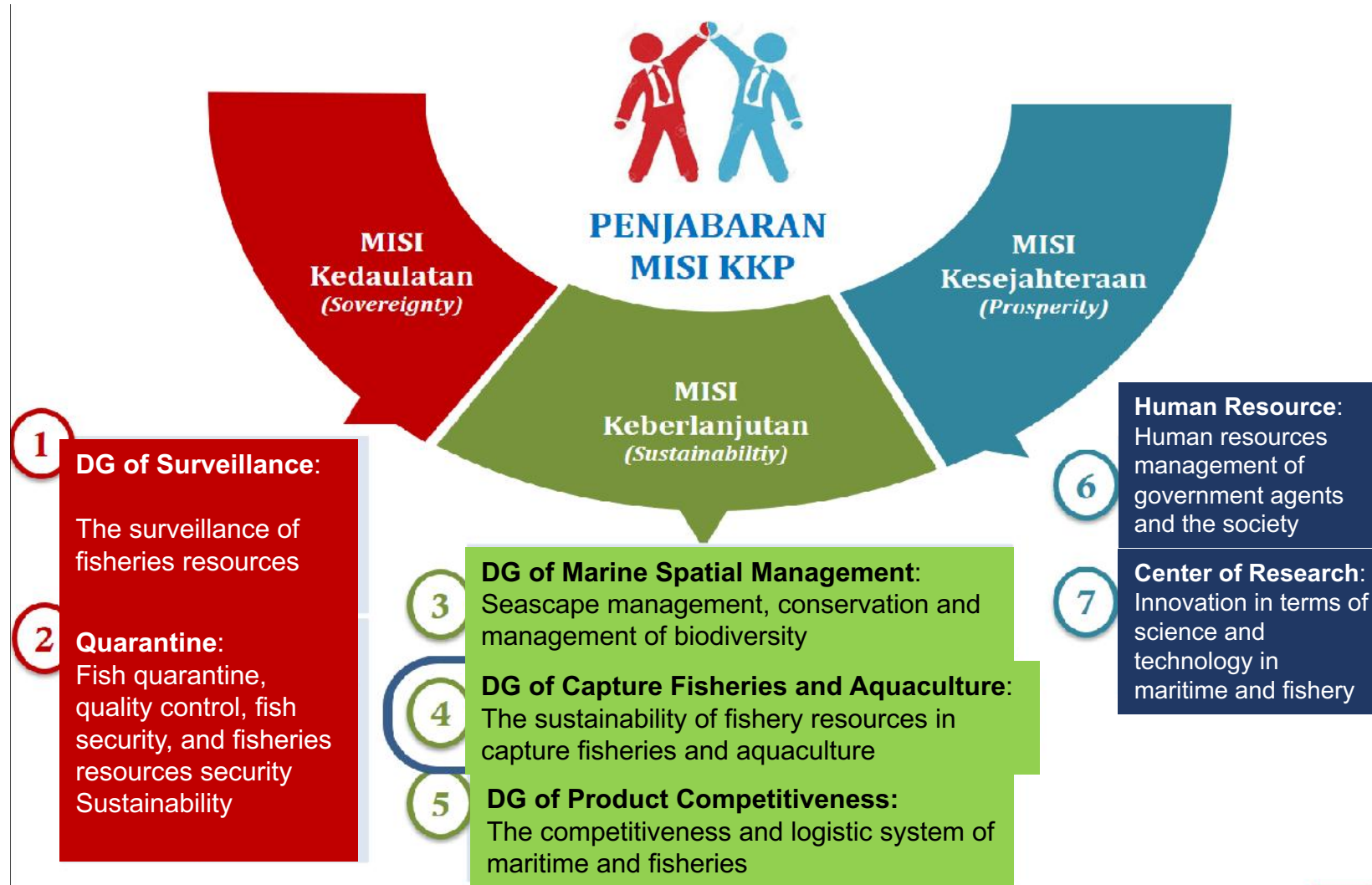


**sustainability,**



**prosperity**

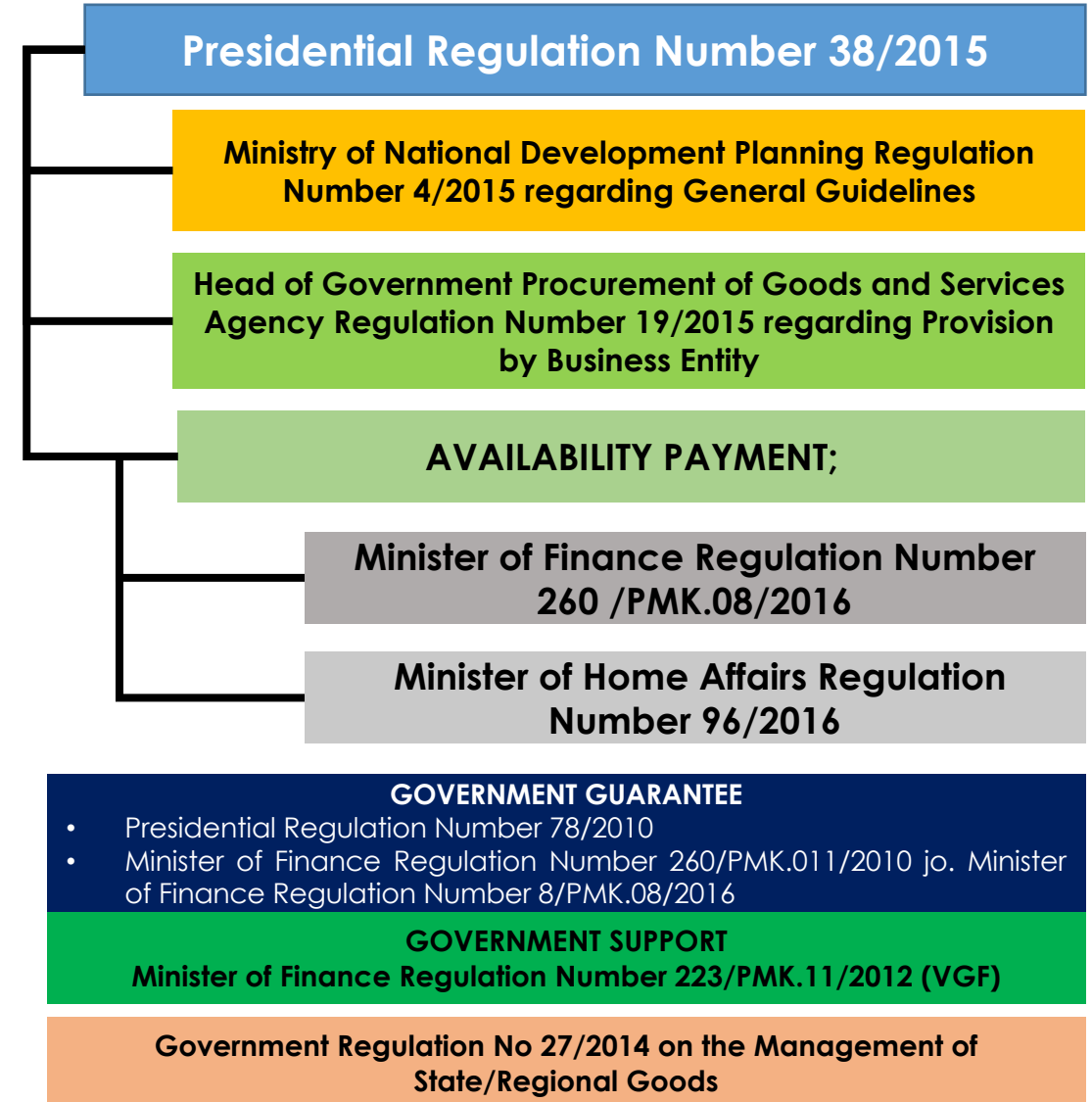
# Mission of MMAF's Implementation



# PPP Regulations in Infrastructure Provision in Indonesia

## Subject matter of Presidential Regulation Number 38/2015

Aspects	Regulation	
Subject of partnership	<u>Government</u> <ol style="list-style-type: none"> <li>Minister</li> <li>Head of Institution</li> <li>Head of Region</li> <li>SOE/ROE</li> </ol>	<u>Business Entity</u> <ol style="list-style-type: none"> <li>SOE/ROE</li> <li>Foreign Business Entity</li> <li>Limited Liability Company</li> <li>Cooperation</li> </ol>
Object of Partnership	Economic and Social Infrastructures (19 sectors of infrastructure)	
Government Contribution	<ol style="list-style-type: none"> <li>Government in kind</li> <li>Government support {i.e. Viability Gap Fund}</li> <li>Government guarantee</li> </ol>	
Investment Return for Business Entity	<ol style="list-style-type: none"> <li>User charge (payment by user in the form of tariff)</li> <li>Availability payment (payment of service availability)</li> <li>Other forms as long as it doesn't contravene with the law</li> </ol>	
Phases	<ol style="list-style-type: none"> <li>Planning phase</li> <li>Preparation phase</li> <li>Transaction phase</li> </ol>	



# 19 Sectors Covered for PPP in Indonesia

## CONNECTIVITY



### Road

- Toll Roads
- Toll Bridges
- Roads



### Transportation

- Seaports
- Airports
- Railways
- Road transportation



### Electricity

- Power plants
- Transmission



### Energy conservation

- Street lighting



### Oil, Gas, and Renewable energy



### Telecommunication & Informatics

- Fiber optics
- E-government
- Satellite

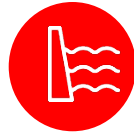
## URBAN INFRASTRUCTURE



### Water supply



### Waste management system



### Water resources & irrigation



### Localized waste water management



### Centralized waste water management



### Public housing



### Urban facility

- Traditional market

## SOCIAL INFRASTRUCTURE



### Tourism



### Education facilities



### Sports, art & culture facilities



### Health

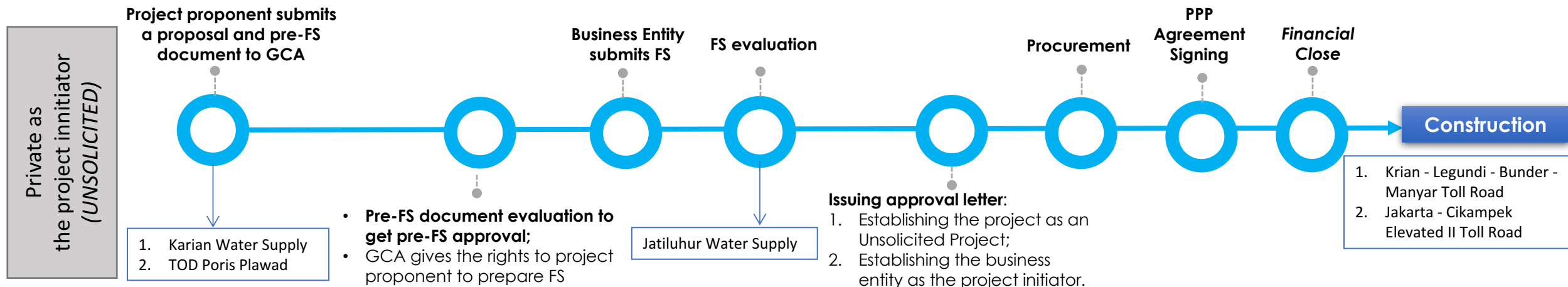
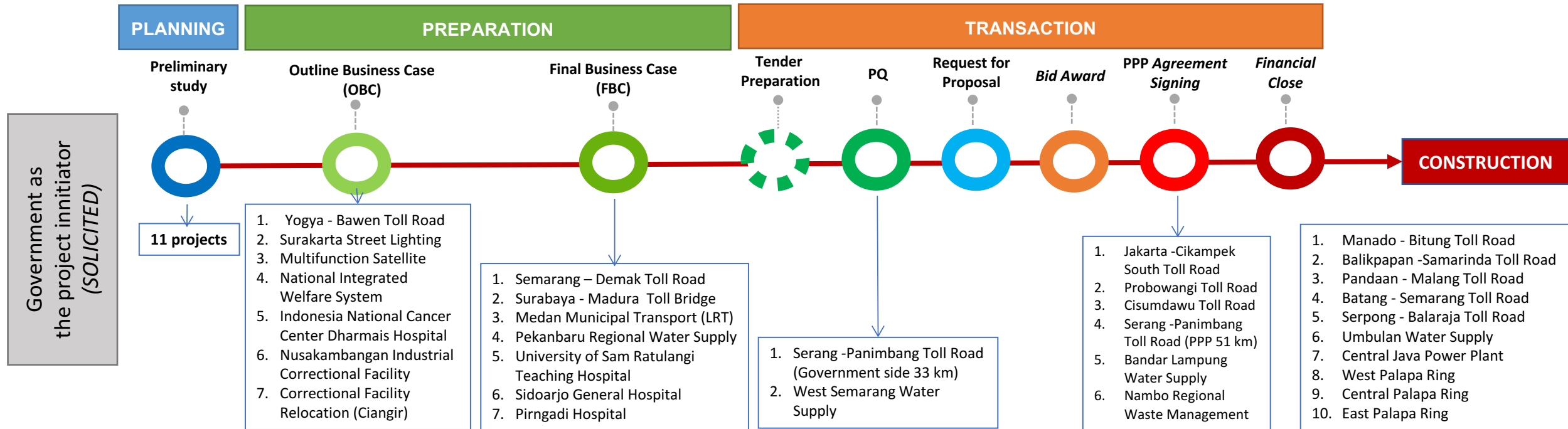


### Zone/ Estates



### Penitentiary

# PPP Mechanism: Solicited vs Unsolicited Schemes





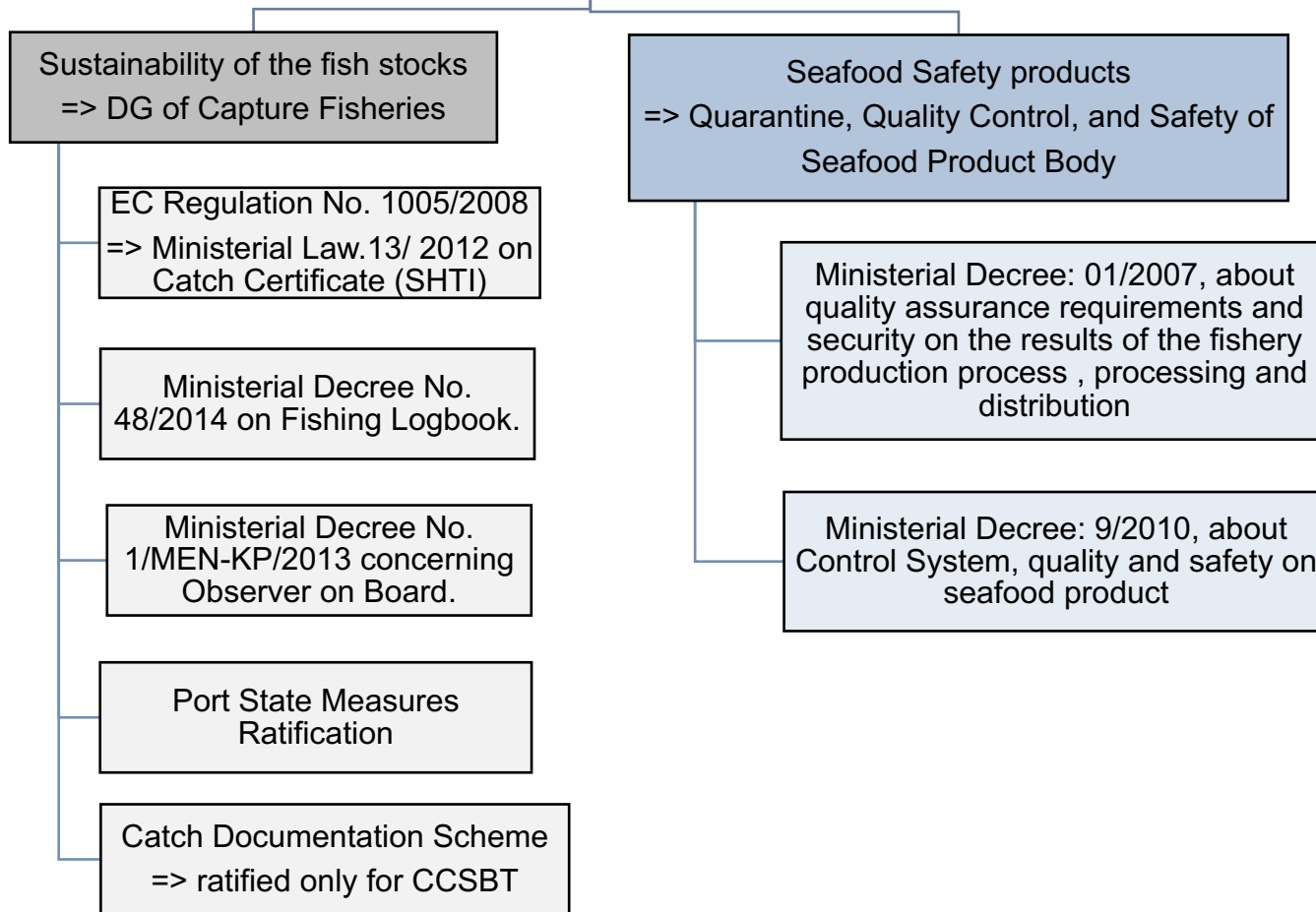
# PPP Opportunities and Challenges in Fisheries Sectors, Catch Documentation and Traceability (CDT)

- Potential PPP projects
  - **Infrastructure on Sustainable Fisheries**
    - Supply chain information and management
    - Post-harvest services (processing and cold storage facilities)
    - Fisheries Information Management System (FIMS), includes “On-the-water” IT and Port-based IT infrastructure
  - **Potential Financial Schemes**
    - Microcredit
    - Investment process for project
    - Etc.

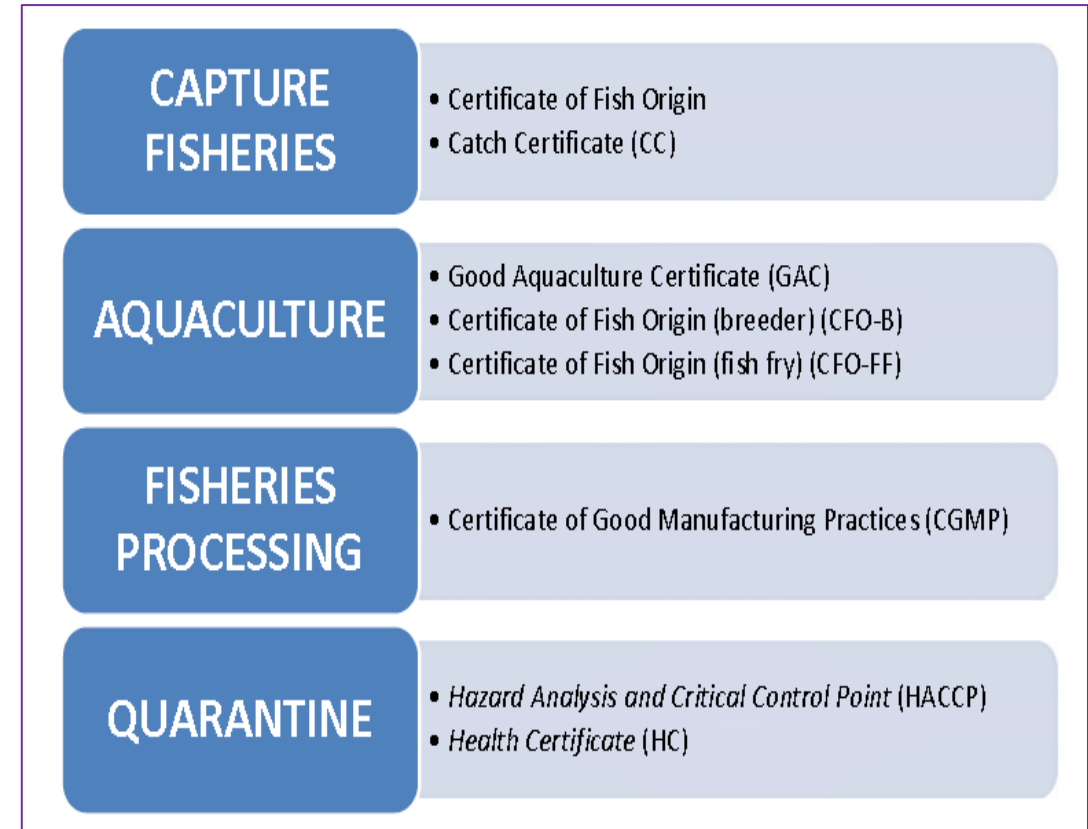


## Legal Basis for Implemented of CDT

**Indonesia Act on Fisheries No. 45 / 2009 which revising act No 31/ 2004**

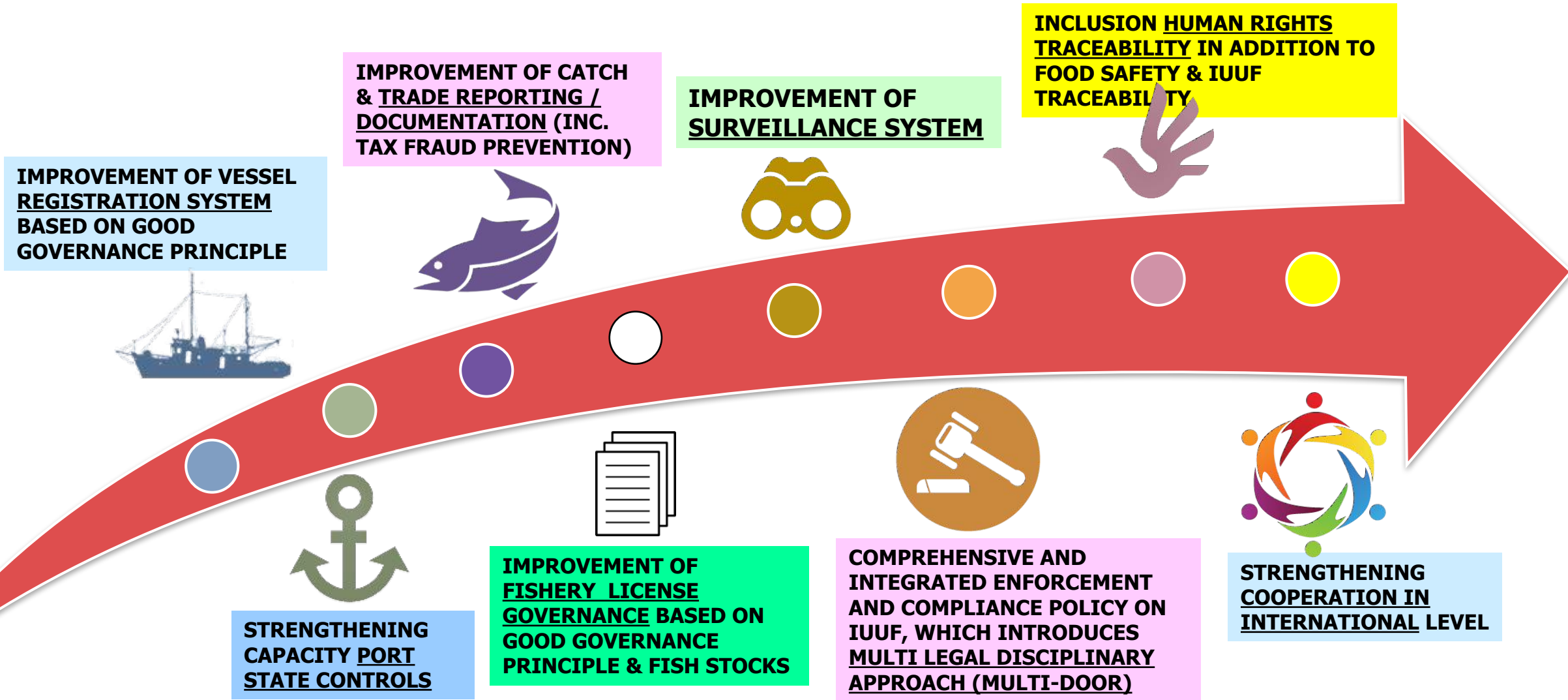


## National Certification for CDT

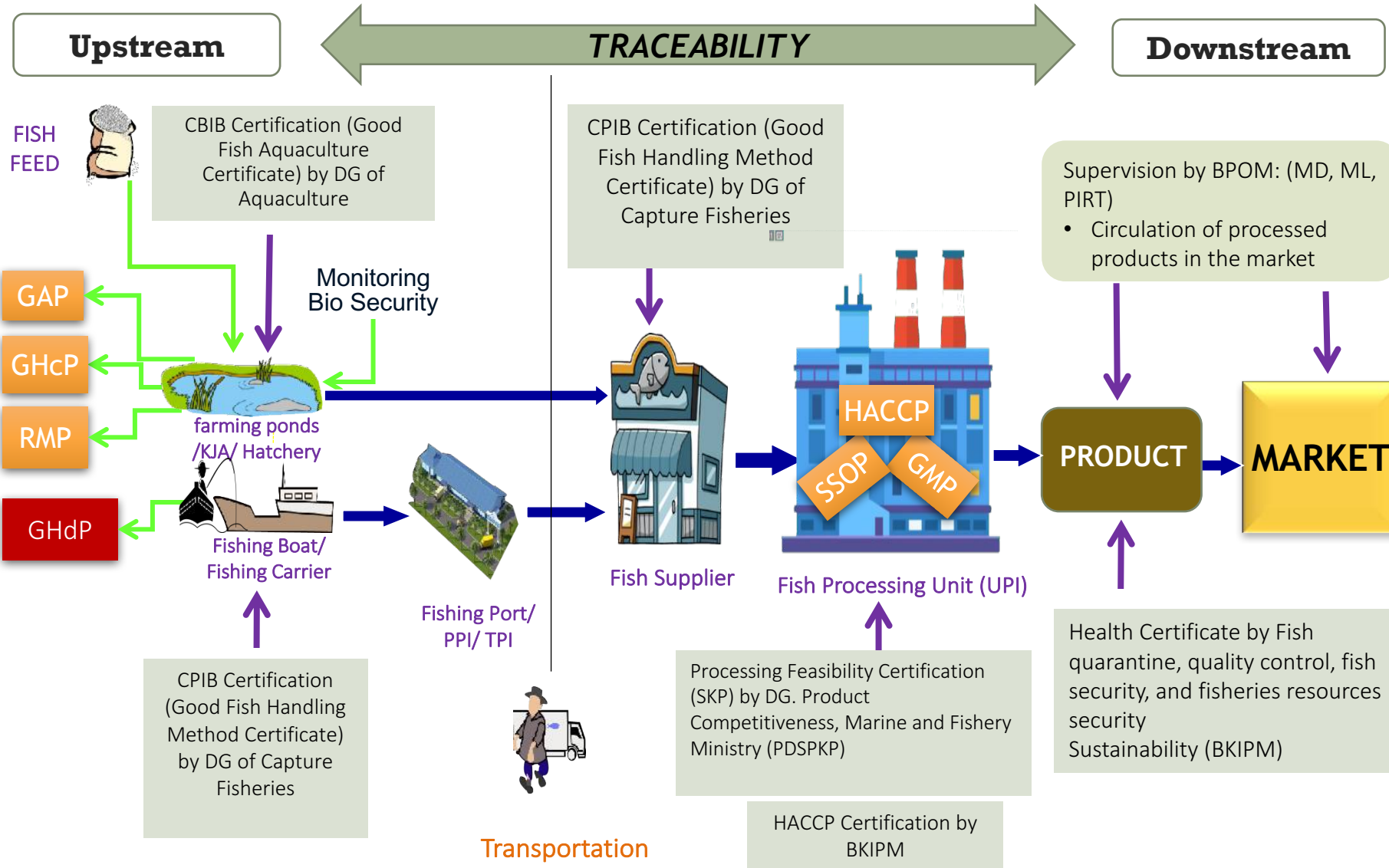


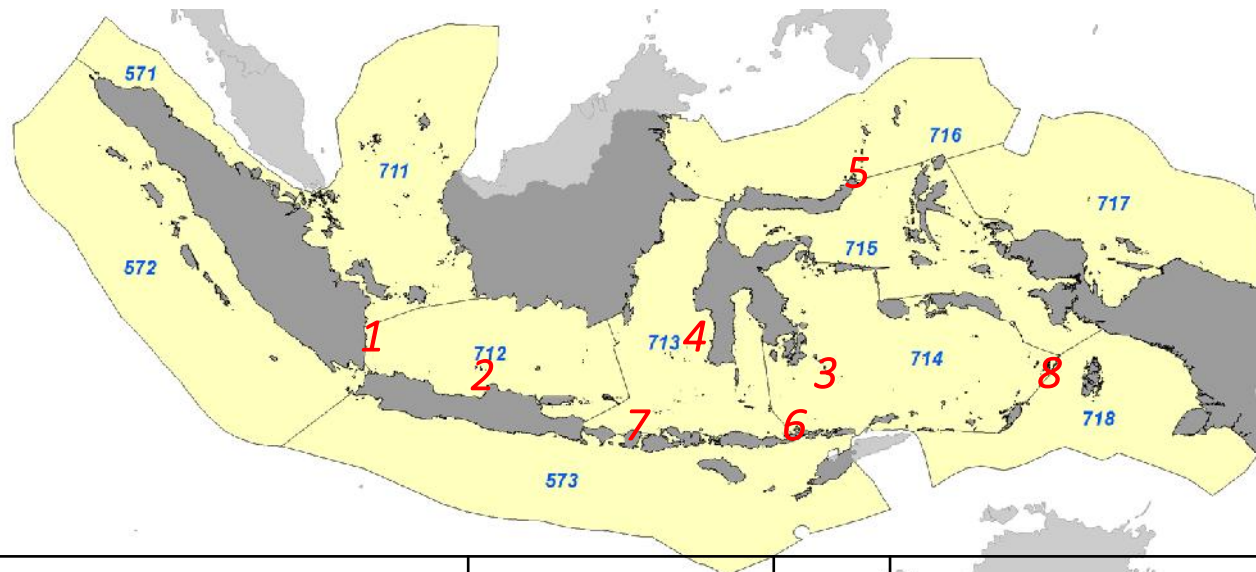


## Future directions of the country in addressing IUUF & CDT



## Future Direction and Innovation of CDT




**PPP in Fisheries Sectors in Indonesia (still running)**


No	Type of collaboration				Location	Since	Stakeholder
	Data recording	traceability	FIP	AIP			
1			x		Lampung timur	2016	EDF, Starling, APRI, MMAF
2			x		Demak	2015	SFP, APRI, UNDIP, MMAF
3	x				Wakatobi	2017	ARUNA, Wakatobi Regency
4				x	Pinrang	2016	WWF, Boga Marina Internusa, Pinrang Regency
5		x			Bitung	2017	OCEANS Project, MMAF
6			x		NTT	2016	Flores Timur Regency, NTT Province, WWF
7	x				Lombok Timur	2015	MDPI, Lombok Timur Regency, UNRAM
8	x	x	x		Maluku Tenggara	2015	Maluku Tenggara Regency, Kelompok Sinar Abadi, WWF



## PPP Outlooks : Challenge for CDT and PPP

### Challenges for CDT :

- Lack of information and coordination among various Ministries, and Departments/Directorate General.
- Lack of harmonized and standardized information (data) base system.
- Information flow and systems between different type and levels of supply chain actors.
- Lack connectivity of information transferred; business transaction invoices usually only provide information on species, size, volume and price.
- Majority of fishers and processing companies still lack of standard of operational practices and facilities needed for traceability including product labelling.
- The system is supporting the big vessels and big companies to export the products, less support available for the small scale fishery.
- Less systems and tools available to support developing countries.

### Sustainability of PPP

- Embedded environmental and social safeguards
- Focus on longer timescales
- Public, business and government working in partnership & supported by international Organizational Bodies CTI's related missions
- Mutual Trust should be maintained
- Incentive Systems should be created properly

### What makes a successful PPP?

- Political will
- Government commitment
- PPP Champion should be awarded
- Incentive Systems should be provided
- Clear output specification
- Appropriate risk sharing
- Value for money
- Performance management
- Regular Monitoring & Evaluation

An aerial photograph of a tropical coastline. The foreground shows a grassy hillside with low-lying vegetation. The middle ground features a small, sandy beach where a traditional outrigger canoe is anchored in the shallow, clear turquoise water. The background shows the deep blue ocean extending to the horizon. The text "BEST PRACTICES" is overlaid in the center of the image.

# BEST PRACTICES



## Muara Gembong- North Bekasi Distric Social Forestry Program through Brackishwater Ponds Revitalization in Community Empowerment activities

Ministry of Forestry, MMAF, PT. BANK MANDIRI, PERUM PERHUTANI, PERUM PERIKANAN INDONESIA



- Social Forestry is a sustainable forest management system within state forest areas by local people to improve their welfare
- Utilization of Perhutani Area in Muara Gembong Bekasi, West Java untuk for Brackishwater Pond activities are 1,224,14 Ha with social condition already support
- Existing condition of the pond is still not ideal, so that it should be revitalized with **silvofishery** program komplangan pattern, where is the pond designed combining aquaculture activities with mangrove forest. It can increase community welfare without decreasing the original function of environment

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① Policy maker for Social Forestry Program

② Prepare the design and budget arrangement as well as supervisor of Pond Revitalization

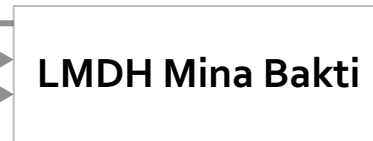


⑧ Recommendation & approval of payment

⑦ Progress report on the revitalization of ponds



⑤ Funding of pond revitalization



④ Applying application

⑥ Project implementer



③ Coordinator of field work on pond revitalization project



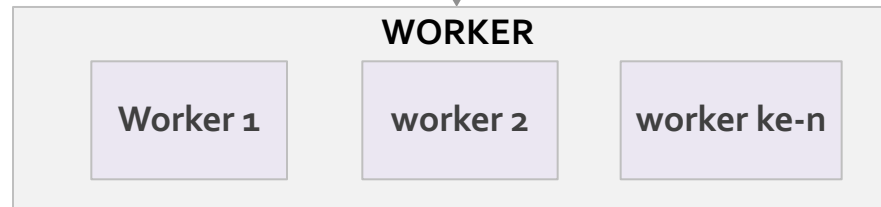
⑤ technical assistance in aquaculture activities

⑨ Helps BMRIs make payments to workers



⑤ giving, planting and inserting mangrove seeds

⑩ Offtaker of Harvest of shrimp / milkfish



Area 17,2 Hectar (50% Aquaculture activities: 50% Mangrove)



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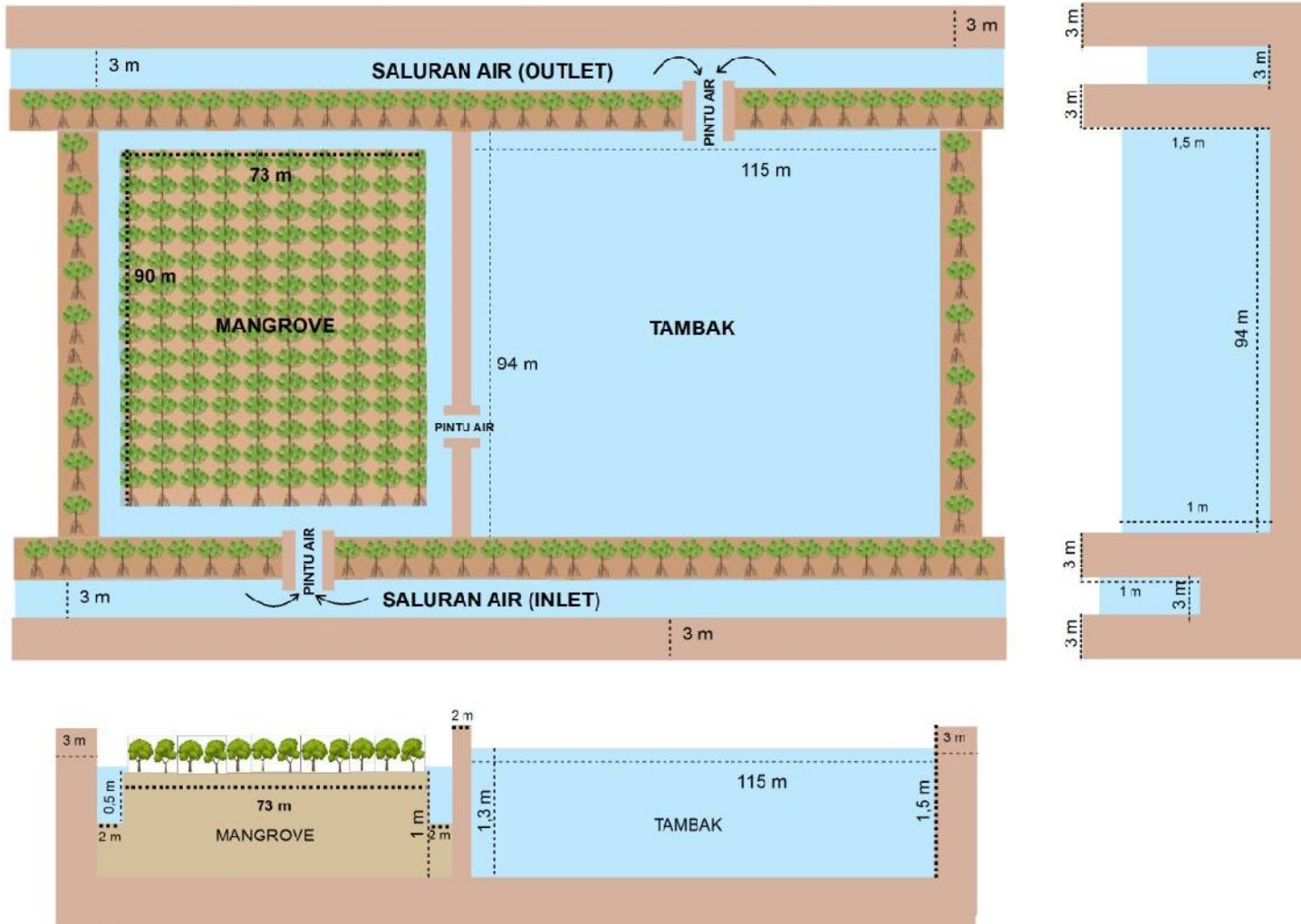
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# Brackishwater Pond use Silvofishery Design



**Pond model using Silvofishery Design with komplangan pattern. 50 % for aquaculture area dan 50% for mangrove forest**

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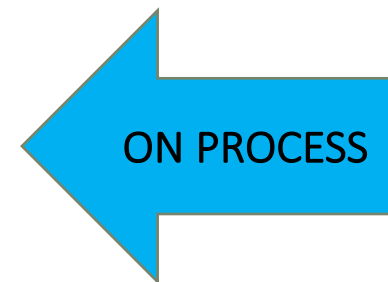
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Co-organizers:



# Project Progress



## E-CDT for LRFFT Implementation by UD. Pulau Mas

### (1) Four Puzzle of CDT LRFFT

#### Registered Fisherman

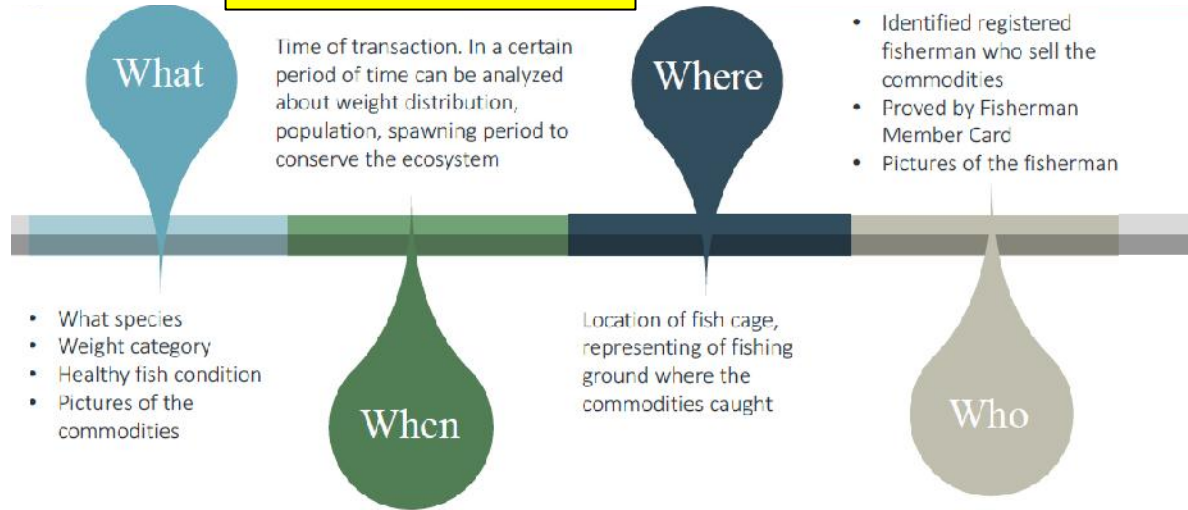
Fisherman who got permission for selling to the fish cage



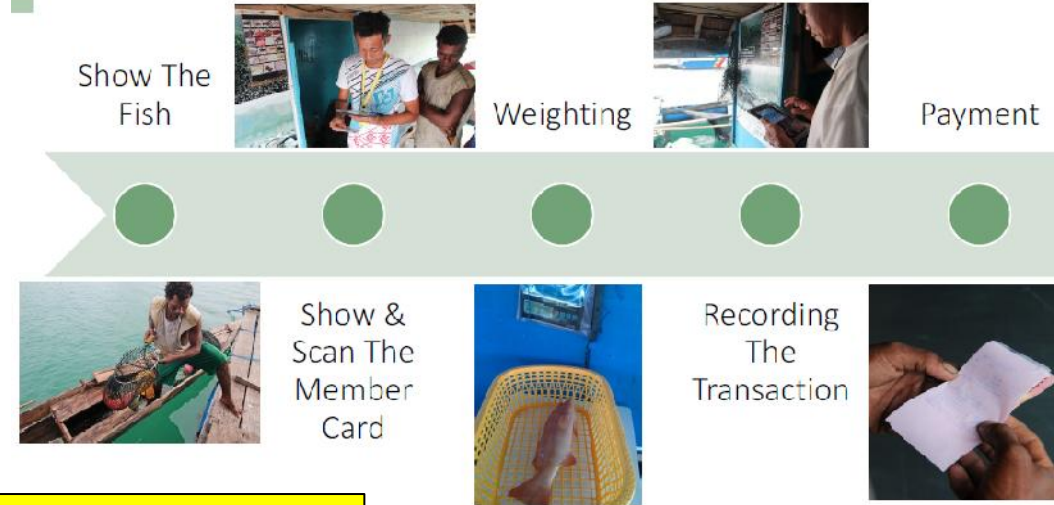
#### Registered Location

Fish cage location was representing of fishing ground and defined to buy registered fish or lobster from registered fisherman

### (2) Main Data of e-CDT LRFFT

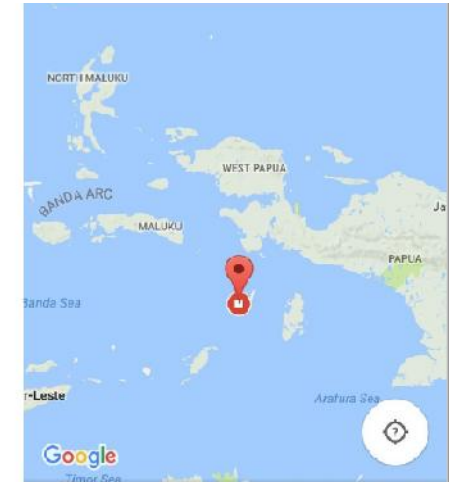


### (3) Flow of Transaction



### (4) Feature for e-CDT LRFFT

- Fisherman ID Card
- Fisherman Quota
- Fish Cage location
- Listing of Fish and Lobster Commodities
- Minimum Size
  - Fish >=500gr
  - Lobster >= 400gr
- Pictures of Transaction
  - Fisherman
  - Fish/Lobster
- Fisherman Sales Period per day



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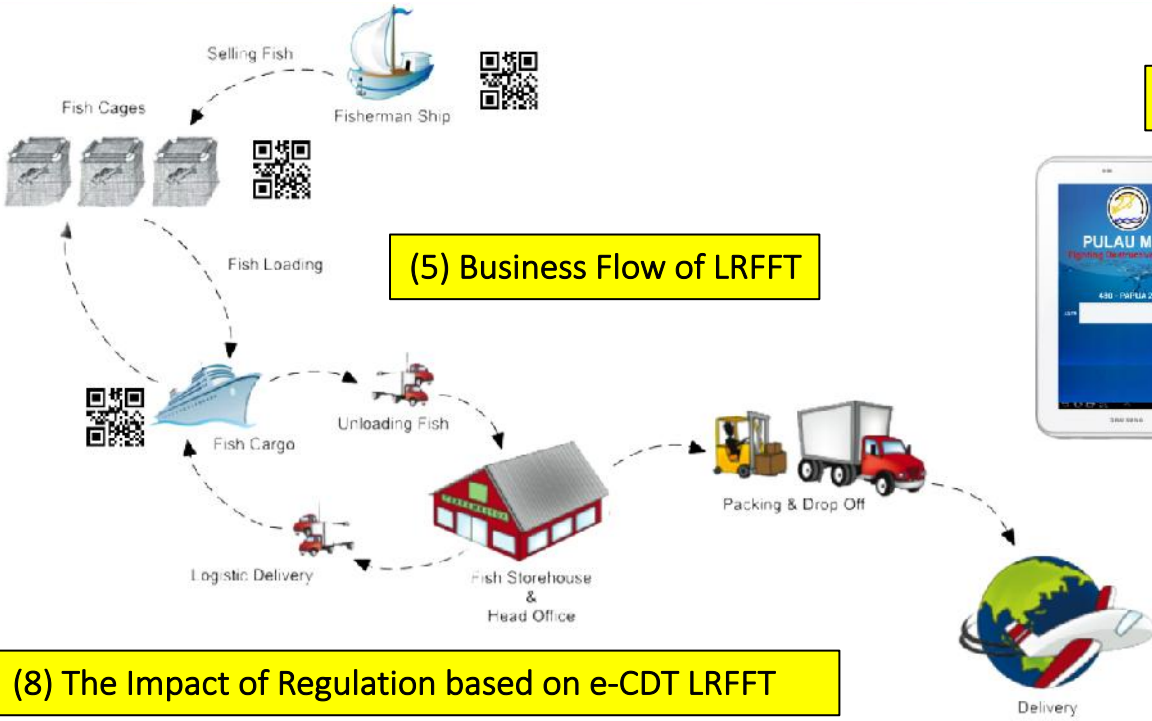
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## E-CDT for LRFFT Implementation by UD. Pulau Mas



### (5) Business Flow of LRFFT

### (6) Application | Transaction & Define the Fisherman /species of Commodity



### (7) Transaction e-CDT Report

#### Laporan Pembelian Ikan/Lobster

PERIODE : 01/07/2017 - 31/07/2017 NAMA NELAYAN : ULIS S  
 TANGGAL TRANSAKSI : 02/07/2017 OPERATOR : KPL  
 ID PEMBELIAN : PBI-566-170702-01 JENIS : Ikan dan Lobster  
 KERAMBA : TUAL 2 VALIDASI : Valid

No.	Jenis Ikan/Lobster	Grade	Ekor	Berat
1.	TUNGSING PINK	UP 1	1	1.10



### (8) The Impact of Regulation based on e-CDT LRFFT

- Integrated Data from Fish ground to Main Office
- Data Availability to Support Analysis and Decision
- Coral reef ecosystems are protected from damage from bombs and cyanide
- Regeneration of fishery commodities runs well
- Sustainability of the live reef fish supply chain
- Sustainability live for fishermen's family and our next generation

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# Social Approach

- Training for Fisherman Community
- Develop awareness for Sustainability Ecosystem
- Regular monitoring for Coral Reef



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# TRIO BAHARI



CERITA & GAMBAR:  
SWETA KARTIKA

PERSEMBAHAN DARI:  
PULAU MAS

**HALO ANAK-ANAK NELAYAN INDONESIA!**

NAMA SAYA PURNAMA DARI PULAU MAS!

DAN YANG DISANA ADALAH KAKAK-KAKAK PEMBUAT KOMIK EDUKATIF YANG BARUSAN SAJA KALIAN BACA!

**HALOOO!**

**POJOK PURNAMA**

ADIK-ADIK, TAHUKAH BAHWA SEBAGAI PENERUS BANGSA, MASA DEPAN LAUT INDONESIA ITU ADA DI TANGAN KALIAN?

LAUT INDONESIA ITU KAYA, TETAPI JIKA TIDAK DIRAWAT DENGAN BAIK IKANNYA BISA CEPAT HABIS KARENA TERUMBU KARANGNYA RUSAK.

**POTAS**

**BOM.**

KAMI PULAU MAS DAN SELURUH NELAYANNYA HANYA MEMINJAM SEMENTARA LAUT INI DARI ADIK-ADIK.

KAMI BERJANJI DENGAN SEKUAT TENAGA AKAN MENJAGA KELESTARIAN IKAN DAN TERUMBU KARANG DARI ORANG-ORANG YANG TIDAK BERTANGGUNG JAWAB!

TETAPI PERAN KALIAN JUGA SANGAT DIPERLUKAN!

MARI KITA BERUSAHA SADARKAN PENGGUNA BOM DAN POTAS BERSAMA-SAMA!

AJAKLAH AYAH DAN IBU LINTUK IKUT MENJAGA KELESTARIAN LAUT INDONESIA DEMI KESEJAHTERAAN KALIAN PARA ANAK NELAYAN DI MASA DEPAN!

MAKA ITU, BACA TERUS KOMIK INI, YA! MARI KITA BELAJAR BERSAMA-SAMA MELALUI CERITA-CERITA OKE DI DALAM KOMIK INI!

**AYO, LINDUNGI LAUT INDONESIA!**



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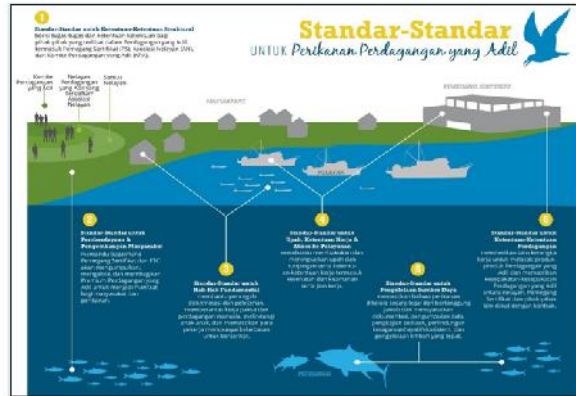
**PPP Opportunities and Challenges in Fisheries Sectors : MDPI & WWF Indonesia**

**Public Private Partnership (MDPI) → Fair Trade (North Maluku Province)**

**Public Private Partnership (WWF Indonesia) → Seafood Savers**



Supply Chain Fair Trade For Capture Fisheries



6 Pillar Standart Fair Trade For Capture Fisheries



**KELOMPOK NELAYAN & KOMITE Nelayan FAIR TRADE PULAU BISA**

Pada bulan Juli 2017 telah terbentuk 4 kelompok nelayan di Pulau Bisa, 3 berisikan di Malupele dan 1 di Wangye.

74 nelayan terdaftar sebagai nelayan Fair Trade:

1. Bisa Jaya 18 anggota
2. Bisa Jaya 22 anggota
3. Banting lama 18 anggota
4. Ukaha Benama 10 anggota

Berikut Fair Trade volume: 25 Agustus 2012, terdiri dari 12 orang, dimana menggunakan kelompok nelayan menggunakan 1 orang representasinya.

- **Seafood Savers: A Business Solution**  
Since its inception in 2009, Seafood Savers is aimed at becoming the foundation of business-to-business relationships in which fishery producers, retailers and financial institutional groups work together to promote eco-friendly business and fisheries practices.
- **Seafood Savers refers to two sustainable and responsible fisheries certifications, Marine Stewardship Council (MSC) for capture fisheries and Aquaculture Stewardship Council (ASC) for aquaculture.**
- **Seafood Savers Goal**  
In general, Seafood Savers goal to create sustainable and responsible fisheries activities through joint efforts of actors in the fishing industry.



# MOROTAI MARINE AND FISHERIES CENTER

An aerial photograph of the Morotai Marine and Fisheries Center. The center features a large, rectangular building complex with several blue-roofed structures. A prominent sandy area is visible within the complex. A pier extends from the center into the water. The surrounding area is lush with green vegetation, and a road is visible in the upper left. The water is a deep blue-green color.

DG FOR MARINE SPATIAL MANAGEMENT  
MINISTRY OF MARINE AND FISHERIES

2018

# Why Morotai?

Morotai is surrounded by 3 fishing areas (WPP 715, WPP 716, and WPP 717) which have a potential of 1,714,158 tons



## Potency & Utilization Plan

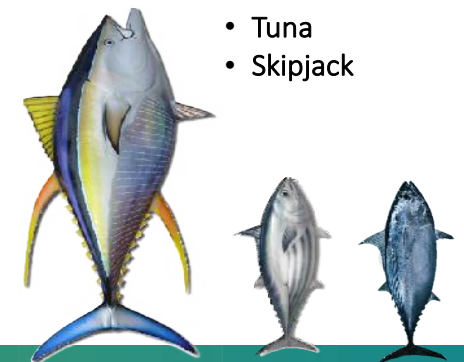
5% potency from fishing area  
**85.707,9 Ton/Year**  
(WPP 715, 716 & 717)

MSY from fishing area (80%)  
**68.566 Ton/Year**

Existing production in Morotai  
**6.272 Ton/Year (9,15%)**

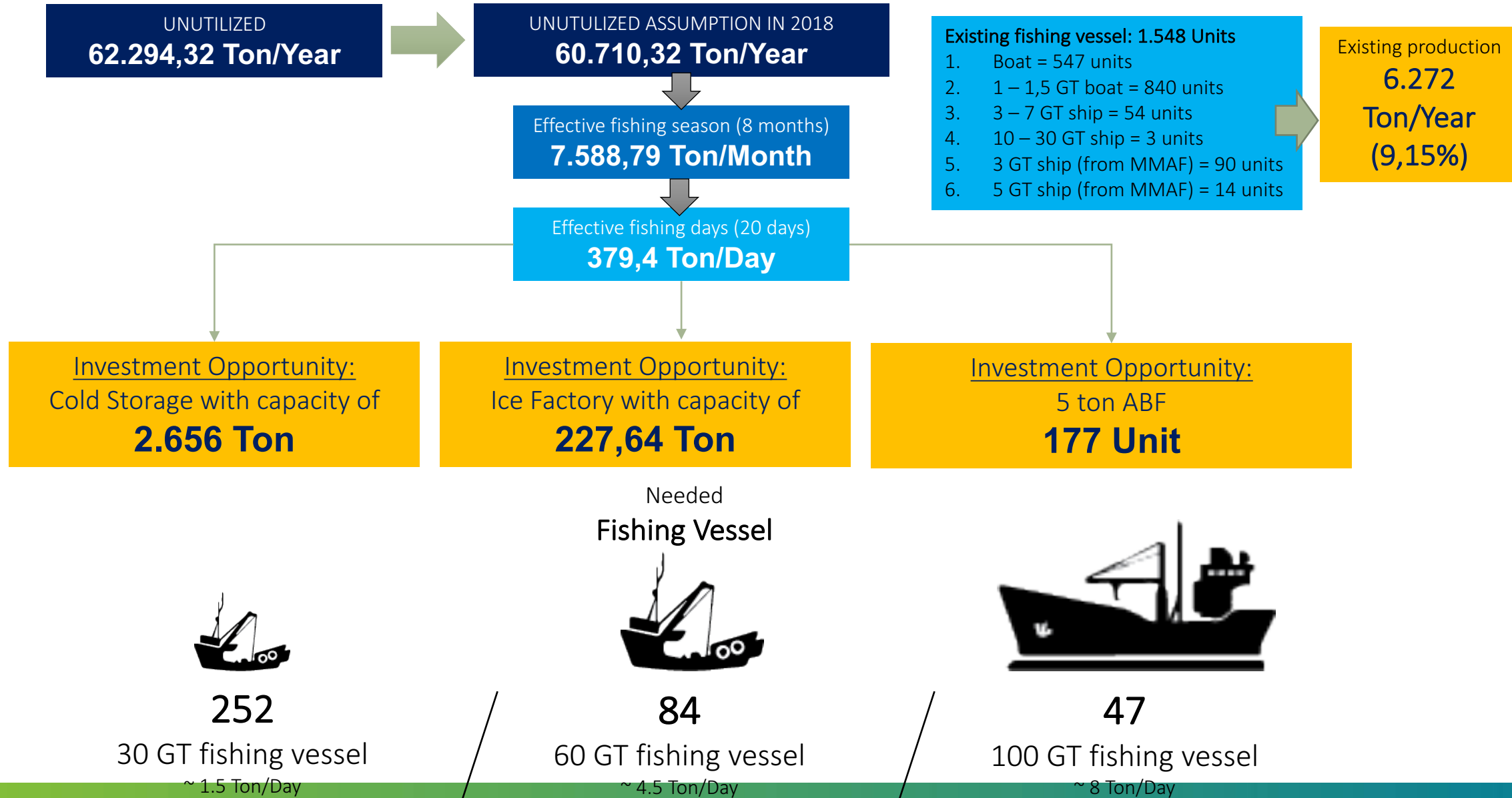
Unutilized  
**62.294,32 Ton/Year (90.85%)**

## Leading Commodities



- Tuna
- Skipjack

# The Opportunities



# MOROTAI MARINE AND FISHERIES CENTER



## LOKASI

Daeo Majiko Fishing Port, Pulau Morotai, Maluku Utara Province

## BUDGET

2018	Rp 41,00 bill
2017	Rp 45,04 bill
2016	Rp 21,75 bill

## PROYEKSI OUTCOME



Produksi perikanan tangkap 12.704 Ton/Thn



Penyerapan tenaga kerja sub sektor perikanan tangkap sebesar 607 orang (nelayan 560, Cold Storage 16 orang, Tenaga Kerja Pabrik Es 8 orang, Pegawai Pelabuhan 20 orang, tenaga angkut pelabuhan 3 orang)



## CAPAIAN

### 2015 (Pemda /DAK) :

- Cold Storage kapasitas 50 Ton
- Pabrik Es kapasitas 10 ton

### 2016 :

- *Integrated Cold Storage* 200 Ton (1 unit)
- Kendaraan Berpendingin roda 6 (1 Unit)
- Kendaraan Operasional roda 4 (1 Unit)
- Kapal Penangkapan Ikan 5 GT (2 unit)
- Asuransi nelayan (1000 jiwa)
- *Masterplan* dan *Bisnis plan* perikanan SKPT Morotai
- Tim Pendamping & Sekretariat PSKPT
- Pelatihan Nelayan

### 2017 :

- Pembangunan sarana dan prasarana PPI Daeo Majiko
- kapal 3 GT dan mesin 15 HP (90 unit)
- Kapal 5 GT dan mesin 35 HP (12 unit)
- alat penangkapan ikan (102 unit)
- Kendaraan berpendingin (2 unit)
- Pengadaan Coobox (102 unit)
- Pengadaan Motor Roda 3 (2 Unit)
- Pengadaan Chest Freezer (25 Unit)
- Pelatihan Pengolahan Pasca Panen dan Pemeliharaan Kapal FRV

### Rancangan 2018 :

#### APBN 2018

- Kapal 3 GT 148 Unit
- Ice Flake Machine 5 Ton 5 Unit
- Chest Freezer 200 Unit
- Coolbox 300 Unit
- Kendaraan Berpendingin 3 Unit
- Kapal Angkut 30 GT 1 Unit
- Mobil Truck Sampah 1 Unit
- Mobil Tangki BBM 1 Unit
- Pengerukan Kolam Pelabuhan
- Main Entrance, dan Batas Kawasan
- Sistem Informasi dan Monitoring Kawasan PPI

#### JICA2018

- Pembukaan Lahan, Pekerjaan Tanah dan Sistem Drainase (2 Ha)
- Sarana dan Prasarana PPI Daeo Majiko (Jalan, Trotoar dan lahan parkir, Pemukiman Nelayan, Pusat Kuliner dan Pasar, Balai Pertemuan Nelayan, Kantor Pelabuhan, Laboratorium dan Fasilitas Kesehatan, Terminal Umum, Pabrik Es kapasitas 10 Ton, ICS 100 Ton, Kios Ikan, Gudang)
- Pasar Ikan Segar Daruba Pantai

# SITEPLAN PPI DAEO MAJIKO, MOROTAI

## Legenda:

1. Cold storage Kapasitas 50 ton
2. Pabrik Es Kapasitas 10 ton
3. Integrated Cold Storage 200 Ton
4. Kantor Pelabuhan
5. Coast Way Dermaga Beton
6. Dermaga Kayu
7. Jalan
8. Sumber Air Baku dan Tangki Air
9. Tempat Pengolahan Sampah Terpadu
10. Gardu Listrik
11. Fasilitas Tambat Labuh
12. Tanggul Pantai
13. Tempat Pelelangan Ikan
14. Tempat Perbaikan Jaring
15. Masjid
16. MCK Umum
17. Kios Nelayan
18. Tempat Pengolahan Limbah Cair
19. SPDN

Dibangun oleh JICA

20. ICS 200 Ton
21. Gudang
22. Ice Flake Machine 10 Ton
23. Pasar Ikan Segar
24. Balai Pertemuan
25. Kantor PPI
26. Sub Terminal
27. Barak Nelayan
28. Klinik



Keterangan



Bangunan 2016



Bangunan 2017



Rencana 2018

# LPMUKP for Capital Solution in Marine and Fisheries Sector



**HIGH RISK  
SECTOR!**

How LPMUKP WORKS?

Extention Staff

Investment

- Human Resources
- Capacity Building
- Technology

## ACHIEVEMENTS and PLAN

# 2017

LPMUKP has disbursed revolving financing on micro and small scale marine and fishery enterprise with total amount up to \$ 2240000 billion.

**2,348** person As beneficiaries

**Rp. \$ 940 / person** Average loan value

Details of business type:

FISHERMAN	AQUACULTURE	FISHERIES PROCESSING AND TRADING	SALT FARMER	MARINE TOURISM AND OTHER COASTAL COMMUNITY BUSINESS ACTIVITIES
1,606 total beneficiaries	254 total beneficiaries	331 total beneficiaries	85 total beneficiaries	72 total beneficiaries
\$490 Average loan value	\$1960 Average loan value	\$1400 Average loan value	\$2870 Average loan value	\$3220 Average loan value

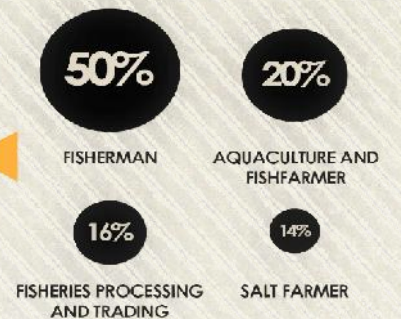
# 2018

It is planned that total lending / financing of revolving funds will be \$ 70000000

In value:

FISHERMAN \$ 47180	SALT FARMER \$ 13090
AQUACULTURE AND FISHFARMER \$ 18830	FISHERIES PROCESSING AND TRADING \$ 15050

In percentage:



1 US\$ = Rp.13.500





**Ministry of Marine Affairs and Fisheries Republic Indonesia in Sinergy to Increasing Fisheries Sector through Financial Inclusion**



**LPMUKP activities in order to Verify the Fisheries Bussiness**

## LPMUKP Extention Staff in Action,



**Accompanying Proposal Submission to LPMUKP**



**Activity of LPMUKP bussiness assistance workshop**

Organizers:



**CORAL TRIANGLE  
INITIATIVE**  
ON CORAL REEFS, FISHERIES  
AND FOOD SECURITY



**USAID**  
FROM THE AMERICAN PEOPLE



Co-organizers:



**CORAL TRIANGLE  
INITIATIVE**  
ON CORAL REEFS, FISHERIES  
AND FOOD SECURITY  
Indonesia



**TERIMA KASIH – MARAMING SALAMAT – TERIMA  
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